



Welcome to NERCPO

Northeast Regional Conference
for Professional Organizers

Saturday, November 4, 2017

Agenda

- 8:00 - 9:00 am **Continental Breakfast and Registration**
- 9:00 - 9:30 am **Welcome & Introductions**
Meet Our Sponsors
- 9:30 - 10:45 am **Beth Carter**
"Negotiation Know How"
- 10:45 - 11:15 am **Networking Break and Vendor Tables**
- 11:15 - 12:30 pm **Jill Yesko**
"Home Inventory – A Profitable Income Stream"
- 12:30 - 1:30 pm **Lunch... Networking... Vendor Tables**
- 1:30 - 1:45 pm **"Organizing Olympics"**
- 1:45 - 3:00 pm **Group Activity and Prize Raffle**
Join the Focus Group of Your Choice
- 3:00 - 4:15 pm **Maryann Murphy**
"Presentations That Sell"
- 4:15 - 4:30pm **Closing Remarks & Wrap Up**

ShelfGenie®
EVERYTHING WITHIN REACH™



MaxSold



GARDE ROBE



NAPO-CT thanks all who contributed to NERCPO success



MEET OUR SPEAKERS



BETH CARTER
enterprises

Elizabeth “Beth” Carter is President of Carter Consultants Ltd., an international executive search firm, and the President of Beth Carter Enterprises, that encompasses executive, business and career coaching, workshops and presentations, and the DISC Motivators and Emotional Intelligence assessments. She serves as a “thought partner” for executives and middle managers for Fortune 500 companies. Beth is a Certified Professional Coach and also Certified Professional Resume Writer. Beth holds an MBA from Baruch College. She has an undergraduate degree from Bryant University, an Adjunct Professor in the Executive Development Center and a member of the National Alumni Counsel at Bryant University. She provides pro bono coaching services for *Stand Beside Them*, a program helping Veterans.



Jill Yesko is a Certified Professional Organizer and President of Discover Organizing, Inc., headquartered in Pittsburgh, Pennsylvania. Prior to operating her company in 2003, Jill was a Human Resources Director, and way before that, she was a highly underpaid (but happy) social worker. In addition to being a Certified Professional Organizer, she is also a Certified Personal Photo Organizer. Jill is an active member of NAIPC, NAPO, NASMM, and APPO. She is also a member of the National Speakers Association, giving presentations to national conferences for multiple associations, as well as locally in Pittsburgh to various companies and groups. She has a greeting card line, Clearly Noted Cards that specializes in encouraging people to meet their personal and professional goals. She is writing a book, called, “Pull Yourself Together”, to help women to become more resilient and organized.



Maryann Murphy, MSW, CPO®
Organizing Your Life!
Speaker • Trainer • Professional Organizer

Maryann Murphy is a Certified Professional Organizer, speaker, and time management consultant who has spent over 30 years helping people learn new skills and be more organized. She holds a bachelor’s degree in Psychology, a Master’s Degree in Social Work (MSW), a Certificate as Specialist in Chronic Disorganization, and Certification as a Certified Professional Organizer. Maryann is Immediate Past President of the National Speakers Association New England chapter, member and past Director of Professional Development for NAPO-New England and actively involved in the Cape Cod Women’s Association. She is a Distinguished Toastmaster (DTM), the highest earned honor in Toastmasters International. Maryann is also a singer and performer, incorporating music and fun into her interactive presentations. Maryann has appeared on television and radio, and spoken to small groups, large rallies, and everything in between, helping people manage their time as well as their living and work spaces.